Industry leaders must find a better way to fulfill more frequent online orders while offering innovative delivery options.

ONLINE GROCERY EXPLOSION

Online grocery adoption will reach

550/0

of US consumers by the end of 2024.

INSIDER INTELLIGENCE

eCommerce penetration in grocery, grew from 4% in 2019 to 10% in 2020, expected to rise to

30% by 2024.

Grocery eCommerce will hit

STOB

in spending in 2021, representing more than 12% of US eCommerce sales.

EMARKETER



09:38

CUSTOMERS WARI MORE OPTORS





Customer expectation of same-day order fulfillment and delivery is decimating grocery margins, with estimates putting losses anywhere from \$7 (for curbside pickup) to \$13 (for deliveries) per order.

BAIN & COMPANY



Downloads of Instacart, Walmart, and Shipt have increased by 218%, 160%, and 124%, respectively. STATISTA

of consumers "extremely likely" to use BOPIS for groceries.

already have RAYDIANT

INTELLIGENT ROBOTIC AUTOMATION IS THE ANSWER

Grocery retailers incur a pure loss of \$5 to \$15 on every MANUALLY picked online grocery order.

FORBES

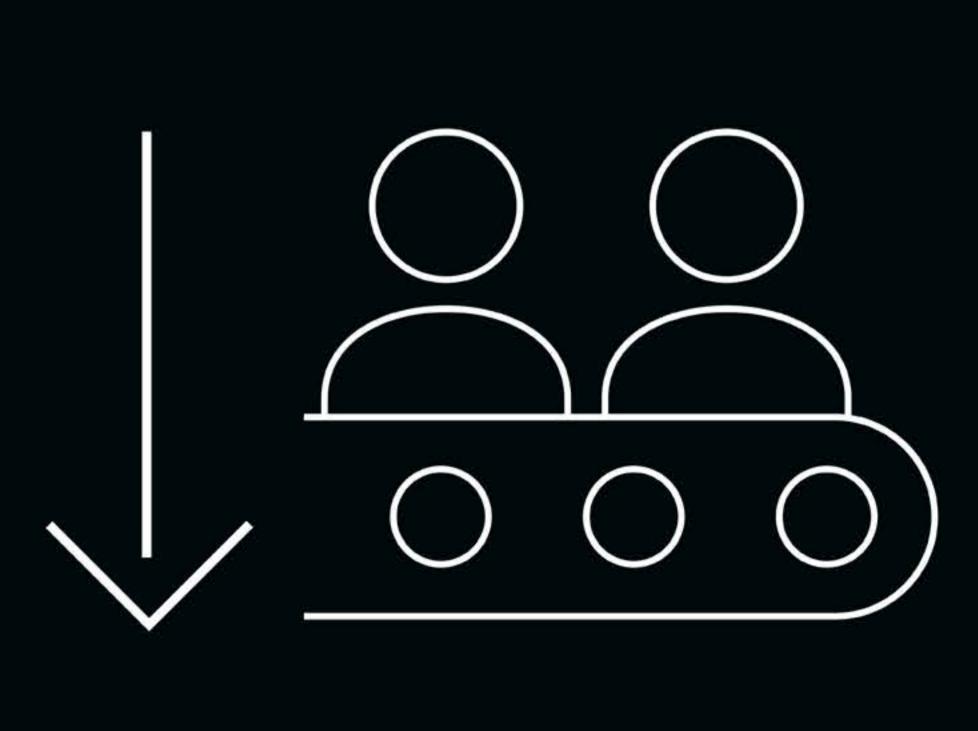
Automation technologies help grocers operate a typical retail store with up to 55% to 65% fewer hours, reducing costs.

MCKINSEY

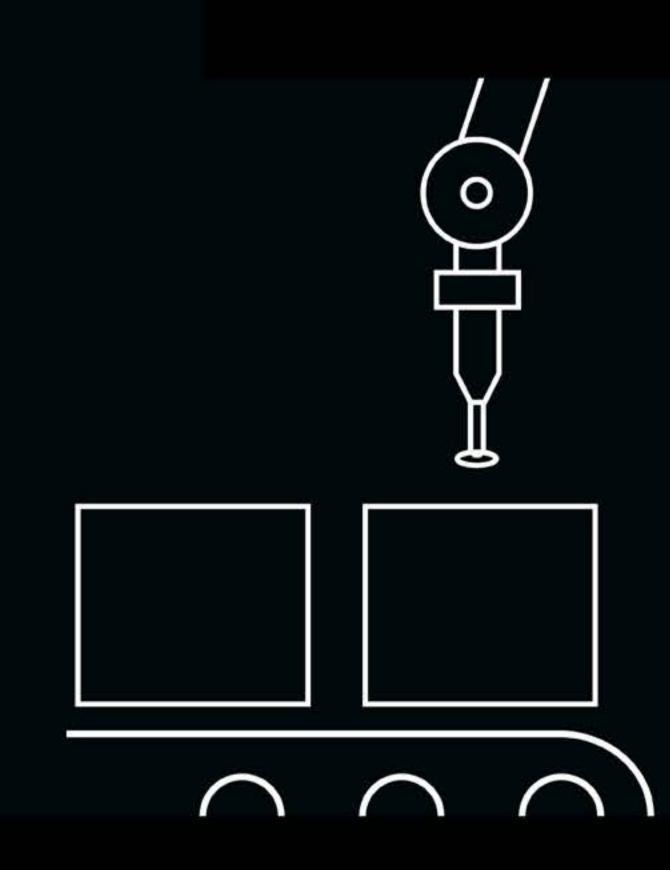
Grocery will represent 70% to 80% of the market for micro-fulfillment centers often powered by robotic automation.

LOGISTICSIQ





Our customers have reduced labor by up to



Grocery robotic each pick SKU eligibility with our solutions can reach up to



Our customers increase operational throughput by up to

BERKSHIRE GREY

For more information visit:

www.berkshiregrey.com (833) 848-9900